

YOUR HOME SALE ROADMAP



What to expect when selling your home.

Who is involved?

- Seller's Agent
- Buyer's Agent
- Attorneys
- Inspector
- Appraiser

What will we need from you?

- A Key to your home.
- Plat of Survey.
- Is anything excluded? Anything that is attached normally stays.
- Ages of mechanicals + roof.
- A list of updates & features.

Tips for a successful sale

- Clear all clutter
- House should be Q-Tip clean
- Depersonalize house
- Always be ready to show
- Fix everything that needs fixing
- Price it right!

Seller Roadmap

Get House Ready

You may need to declutter, fix items, paint, clean-up landscaping and possibly stage your home.

Pre Market

We will promote your home in the Private Listing Network & Compass Coming Soon. In the meantime, we'll take professional photos, video & order a floorplan.

On Market

We'll launch your home on the internet (MLS, Zillow, Redfin etc), social and print media + network with agents to sell for top dollar!

Show House

We target market your home to potential buyers, broker opens, get buyer feedback + provide updated on the market.

Receive Offers & Sign

We received an offer! We make sure they are pre-approved and strategically negotiate for top dollar.

Home Inspection

Buyer will schedule a home inspection by a licensed professional to check for any needed repairs.

Attorney Review

Seller & Buyer typically have 5 business days to review contract and inspection items

Appraisal

The property will be reviewed by a licensed professional to assess the value.

Clear to Close

Everything has been cleared on the mortgage side and we're ready to close the transaction!

Final Walk-Through

Typically scheduled the day before closing, you will give your property one last check to make sure it's in the same condition as before. Leave garage openers + keys.

Closing

You'll sign the final paperwork and closing will fund. Congratulations on your sale!



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